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# Descriptive Catalogue OF CHOICE STRAWBERRY PLANTS, &c.



The Barrymore Strawberry.

BASIL PERRY  
COOL SPRING    ♀ ♀    DELAWARE



## Friends and Patrons.

In presenting herewith my new Catalogue I wish to express the desire that it will fill the purpose for which it has been written, viz., in assisting you to make a selection of plants, etc., which will give entire satisfaction and at the same time will be a credit to my business.

My aim has always been and always will be to give entire satisfaction to all of my customers. My object first, last, and all the time, is once a customer always a customer. I have placed in my list the best varieties of strawberries. Those possessing the greatest points of merit and the least faults for the home garden or the commercial grower. I believe no better varieties or plants could be selected. My interest with you does not end when I sell you plants. I want them to grow, do well and make you money. Sussex County, where I live, grows and ships more strawberries than any other county in the U. S., and it is said by the best authorities that plants are better when grown in a section where strawberries do well. There are stations in my county where from thirty to thirty-five refrigerator cars are loaded in a single day.

If you believe the plants you plant cut any figure in the results, if you think the best is the cheapest in the end, and if you want to be sure of getting the variety you buy in the condition to make the most for yourself I ask you to investigate the plants I grow. I don't claim to sell plants cheaper than anybody else. I am not competing with the man whose stock has nothing but cheapness to recommend it, and it is not to your interest to buy that kind. My claim is that I am producing the best strongest, most vigorous, most prolific plants that can be grown in a well favored climate and that I am selling them at a reasonable price. Is this the kind you are looking for? If so, may I have your orders? We have a clean certificate; no plant disease or injurious insect such as Aphis, Strawberry Weevil, Grubs and so forth, found on our premises. Our plants are well fed, strong, vigorous, healthy. Just the kind you want to build a foundation for a successful crop. I am anxious to serve you and have the stock and facilities for doing so. Let your order come.

With many thanks to those who have given me such a liberal patronage in the past, and assuring them that I shall ever strive to merit a continuance of their patronage and good will I beg to remain,

Yours for fair and honest dealings,

**BASIL PERRY.**

P. S.—As to my reliability I refer you to the Postmaster and Express Agent here at Coolspring, and to the Sussex Trust, Title and Safe Deposit Co. Lewes, Del.

## Certificate of Inspection.

To Whom it may Concern:—

Dover, Delaware, Sept. 9, 1910.

This certifies that I have this day examined the nursery stock and premises of the Nurseries of Basil Perry at Coolspring, Sussex County, Delaware, and that said nursery stock is apparently free from crown gall, peach yellows, peach rosette, the San Jose scale, and all other plant diseases and insects of a seriously dangerous nature.

This certificate may be revoked by the State Board of Agriculture for cause and it is invalid after August 31, 1911, and does not include nursery stock not grown on the above named premises unless such stock is covered by certificate of a state or government officer and accepted by the State Board of Agriculture.

WESLEY WEBB, Inspector.



# After Reading The Strawberry Descriptions

I BEG YOUR ATTENTION LONG ENOUGH TO READ THE FOLLOWING.

You will no doubt say that my descriptions read very much as if they were flavored with the same extract and that a Compound of adjectives in the superlative degree.

I know that the catalogue writer is severely criticised at the Farmer's Institutes, Horticultural meetings and elsewhere and in some cases no doubt, justly so, but did you ever ask the critic if he could write a better catalogue than the one he is criticising, did you ever stop to consider that if he could, he would be able to command a salary considerably in advance of what he is earning at present. Now as to the strawberry descriptions contained in this pamphlet there are no doubt a great many superlative adjectives used, and practically all these varieties have proven the best, the largest, the most productive, the best flavored, the firmest, the earliest, or the latest, as the case may be with some one. Some one of them will prove the best with you, but not all of them, and the one that proves to be your best will most likely not be the best for your neighbor, and the one that does the best for me may not be a favorite of either you or your neighbor. There are so many things to be considered; Mr. A may have a low black, loamy soil, Mr. B a medium clay soil, and Mr. C a light sandy soil. Mr. A may be growing for a local market where large size and good quality are the most essential features. Mr. B may be growing for a distant market where firmness and keeping qualities count for more than large size and good quality, while Mr. C may be growing for the home table only, and with him quality is the most desirable feature. All three may be growing for the same purpose and yet the same berry would most likely not be the best for each of them on their different soils. Almost every grower has a different mode of culture. As to what variety will do best for you must in a large measure be determined by yourself. I do not want you to think for a moment that I guarantee the description, either those that I give myself or those I quote from other growers, to always fit the varieties as you will find them, because a change of location, a change of soil or a change in cultivation and fertilization makes so much difference and has such a different effect on the different varieties that to do so would be impossible. The descriptions given are to help you, all we can to select what would suit you best. The information given is the best I can get from my own observation and that of other experienced growers, and it is the same that determines my own operations. No variety is a best with every one, and almost every variety is best somewhere with some one. This is why we carry such a long list. Were I growing for fruit only I should not plant over six to eight varieties except in my test plot. Every progressive grower should set apart a row or two in his patch every year and plant 12 to 50 plants each of several kinds that you have not already fruited. You will find it very interesting, and you are likely to find something that just suits you for larger plantings.

Now friends I have tried to be candid and square with you and I hope you approve of my course. If so, I should appreciate very much to do business with you and supply your wants in my line. Those who have been dealing with me know what kind of plants I send out, and you who have not dealt with me, I want you to give me your order this year and let me prove to you that no better plants are to be had anywhere at this price. I shall not expect you to continue to buy from me unless I can show you that it is to your interest to do so. Try it and see for yourself if we are not mutually benefitted.

With best wishes and many thanks to those who have given me such liberal patronage in the past, and especially, for the large increase in business given me last year, and promising you that I will always try to merit your confidence and good will, I remain

Yours very truly,

BASIL PERRY.



## Strawberry Plants.



CHESAPEAKE.

**CHESAPEAKE.**—There has been for several years a place for a late variety that would produce berries that were equal to the Gandy and that would prove a little more productive especially on dry soils. It looks like that place has been filled in the Chesapeake, for while not quite so late as the Gandy, with us it was late enough to be out of the way of the midseason kinds very nicely. The strong point to be urged in its favor is the splendid shipping qualities and very handsome appearance of the berries. There are many reliable reports to prove that Chesapeake sold for more money than any variety shipped during the season of 1910. And while we are not sure that it will bear more fruit than the Gandy, if Gandy is given a location that exactly suits we are sure that on an average it will prove very much more productive. It is a splendid grower, making just enough plants for a matted row, but too few to make it possible for nurserymen to sell them at a very low price. There is no sign of rust or other disease about them, and the plants are heavily rooted and stocky. We feel reasonably sure that all our customers will not regret planting quite heavily of Chesapeake, for while there may be an overproduction of small, inferior or poor shipping berries we do not think there is any danger that there will be too many berries of the handsome appearance, and splendid shipping qualities, combined with high quality that is to be found in the Chesapeake.



**HERITAGE.**

**HERITAGE.**—This fruited here for the first time last season, and while the season was a very unfavorable one, we were very well pleased with this berry. The variety hails from New Jersey, where there was so much good said of it that I bought quite a few plants and put it in stock last season. It is one of the healthiest and strongest growers that I have on the place. The berries are uniformly large, beautiful in shape, as you can see by illustration; splendid color and delicious flavor. It is medium firm and makes a big yield; blossoms are staminate or perfect and the berries have a **very** rich green cap, which adds very much to the appearance and market value. Mr. John S. Collins, the well-known nurseryman of Moorestown, N. J., visited the Heritage strawberry when in fruit and saw several acres in bearing. He says he was much pleased, as the berries were very large, firm and of good quality, and considers the variety worthy of extensive cultivation. Many others speak in similar terms, and it is highly recommended by the Philadelphia commission men. the only city in which it has been marketed so far. Personally I consider the variety very promising. Season late.

**CRIMSON CLUSTER.**—In many sections this is the most popular late variety. At Ridgely, Md., one of the largest fruit sections in the country and where a specialty is made of fine berries many of the largest growers refuse to plant any late variety but this. It originated near an old bed of Gandy in Md., and is supposed to be a seedling of it. The plants are very much like Gandy, but better plant makers, with taller, broader foliage, no sign of rust or any disease and do well on light soil. It will produce at least a third more fruit to the acre and is of the same shape, larger, as firm and the color is a beautiful glossy crimson, has a large green cap and continues much longer in bearing.

**AUTUMN.** (Imp.)—A fall bearing strawberry like the Pan American, but must be planted close by the Pan American as it is a pistillate and won't bear alone. It is better colored than Pan American and produces quite a few more plants from runners than that variety. It bears an immense crop in the spring, if blooms are not cut off.

**CRESCENT.**—This old variety has held its own longer than any other variety that has been introduced for 25 years. About 20 years ago it was more largely planted than any other variety. It still retains its strong, vigorous habits and is very productive of medium size berries. It is not largely grown in the East at present, but is still quite popular in some sections of the West, where it produces great crops of fine berries, and those who have never grown it have missed one of the best medium to late varieties.



**DICKEY.**—With one season's fruiting I was much pleased with this. The fruit was very large, bright glossy red, firm, of fine flavor and one of the very productive ones. The plants are among the most beautiful; fine growers on any soil and with tall bright glossy green foliage, without rust or blight on any soil. In a very dry season like last it made fine plant beds here. It is from the introducer of the Sample who says; It is a better berry than Sample; it is as large and productive and very firm; colors all over at once; no green tips; very fancy. Sold last season 12 to 14 cents per quart by the crate, when Sample from the same field brought only 10 and 11 cents. I have been growing strawberries for forty years and I thought I had seen strawberries before, but I have never seen a finer thing in the berry line in my life. The Dickey is a long season berry and they are the ones that throw out the big crops. Last season they commenced to ripen the middle of June and July 18th. Mr. Collins picked five crates of fine fruit.

**GOOD LUCK.**—A new variety of recent introduction. This berry as compared with the Gandy is equally as large, more productive and even two or three days earlier. In shape it is conical to broad conical or wedge-shaped, with uniformly smooth, even surface, never seamed or ridged: color dark, glossy cardinal, making it very showy both on the vines and in the package after being gathered. It ripens all over at once without any green tips,

**EXCELSIOR.**—A standard for earliness by which all others are compared. The berries are about medium in size, very productive and firm; one of the best shipping berries on the list. If given half a chance it will take care of itself and bring splendid returns. It is too sour to suit the taste of the average person and has, therefore, never been popular for the home garden. As a first early shipping berry it has few equals and is decidedly the best of the old standard extra early market sorts, and if there is a variety that will give ripe fruit earlier in the season, year after year, I have not yet found it.

**MYER.** (Imp.)—This berry was found by Mr. Harvey Myer growing among several other kinds, but of unknown origin. The berries were so striking that he has propagated and grown it for market for five years past. The berry has attracted great attention around Bridgeville where it is known as Myer No. 1. The variety is very distinct in several particulars. The bloom is imperfect, but the blossoms appear in abundance and continue to show in large numbers after the vines are red with ripe berries. The contrast of clear white blossoms, deep green leaves and brilliant red fruit is most striking and beautiful, and such as we have never seen in any other strawberry. The berries begin to ripen with the Parsons and last as long as any other kind, always bringing the top price.

**HIGHLAND.**—Although of recent introduction it has been generally tested and I do not remember seeing a single unfavorable report of it. I fruited it in a small way last season and was surprised at its immense productiveness, and the large fruit which was of first class quality. The plants are of large size, deep rooted and splendid growers. I believe it will please most fruit growers and recommend it for trial. Season medium to late.

Mr. Basil Perry;

Dear Sir;—I received the Strawberry Plants O. K, and am well pleased with them. Very truly, Ross C. Moore, Berks Co., Pa.

Mr. Basil Perry;

Dear Sir;—The Strawberry Plants I ordered of you sometime ago I have planted and are looking fine. I was well pleased with them. Enclosed find \$7.10 for another order of plants. Very truly, Dr. Thos. A. Scherer, Pennsylvania.

April 18, 1910.



**PAN-AMERICAN.**—A strawberry plant that produces a large and continuous



crop of fine large strawberries from August till winter. Pick off all fruit stems till July; after that date allow them to bloom early August. It fruits well on the current year's young plants as well as the old ones. The first berries ripening on the old plants, while the young plants are in bloom. The Pan-American, is a genuine fall bearing strawberry and has proven so beyond all possible doubts; a variety which bears fruit continually, even through our hot dry weather in mid-summer; having been tested over a wide range and found to be a true everbearing strawberry and is far beyond the conception of mankind in that nature has produced a plant from which strawberries may be picked every

day during the growing season. Pan-American will yield 3,000 to 4,000 quarts of berries to the acre during August, September and October. The originator says he picked 29 crates of strawberries from August 1 to October 25, 1906. We predict a great future for this variety, especially in the southern states, in California and the Pacific Coast, where the frost could not kill the blossoms and prevent fruiting in November and December. Think of fine ripe strawberries almost in mid-winter, which would certainly bring almost any price from 50c to \$1 per quart. We believe Pan-American would be a profitable crop to grow on account of the high price of berries in the fall. Get a start of plants, propagate till you get enough for an acre and use plenty of good fertilizers and see the enormous profits you would get for your efforts, besides the great pleasure you would have in growing them for your own family table. We believe that Pan-American would be a profitable crop for the Green houses. Take and pot some of the plants and put them in the green house in late autumn and by Christmas you will have a lot of plants loaded with large fine berries that would very readily sell for \$1 for each plant to decorate Christmas dinners. Try some of this wonderful strawberry and surprise your neighbors with strawberries in October.

I quote the following from H. E. Van Deman in the Rural New Yorker, of August 22nd, 1903.

#### **PAN-AMERICAN STRAWBERRIES.**

A. T. B., Plainfield, N. J.—Knowing that you have the Pan-American strawberry under test, I wish you would tell us what you think of it. Is it a humbug or a success?

Ans.—Yes, I have the Pan-American strawberry growing in my city lot here in Washington. The plants were set last April and have grown well, but have made very few young plants. Indeed, this is one of the peculiarities. It is simply a sprout from the Bismark strawberry by bud variation that originated in New York. Young as the plants were last Spring they began to bloom soon after being set and I pinched off every one. After the regular blooming period was past the plants showed no signs of blooming again until about the first of July, when they began to throw out



fruit stems. These were allowed to develop and yesterday I gathered the first berries. They were of good size and well colored and flavored. From present indications there will be fruit from this time until frost. The Pan-American is a true Fall-bearing strawberry, and there is no humbug about it. For the southern states where the frost would not kill the blossoms and prevent fruiting in November and later, I believe it would be a very profitable variety, because berries could be depended upon for the fancy market in early winter, when they would bring a good price. There is no reason why it should not be suitable for any place where strawberries in the fall were desired. In California and the Pacific Coast generally it would be the very thing. The plants bear very heavily. Pinching off the early bloom buds is very important, that the plants may be able to prepare for a good crop in the Fall and early winter.

H. E. V. D.

### LATE PAN-AMERICAN STRAWBERRIES.

As the cool weather or fall has come on the Pan-American strawberry plants in my back yard are doing better than in August and September. The first berries borne by the plants after the common strawberry season were very good, but those ripening now (October 15) are much larger and more abundant, and the blooming indicates still more for November. The crop is equal to that which we might expect in May and June. There's no doubt whatever in my mind as to this berry being well worth testing in all sections of the country. As an autumn bearer it is the only one I have seen that is really successful.—H. E. Van Deman in the Rural New Yorker, November 7th, 1903.

**CARDINAL.**—After growing this variety another season my observation confirms my previous good opinion of the Cardinal. It is very vigorous and productive and exceptionally firm and handsome. It is strictly a business berry; the quality is not fine, but it looks so well, yields so well, and sells so well and so easy grown, it is one of the most profitable varieties to grow. The berries average large and are bluntly conical with a bright green cap that holds up remarkably after shipping. It possesses the solidity of the old Wilson, united with the vigor of plant, prolific yield and brightness of color of the famous Crescent, while the berries are larger, much larger than either of them. Season from medium to quite late. One grower remarked that it gets right down to business at once and keeps at it all the time. A New York customer says; "The Cardinal is a valuable berry here, good color and productive. The plants are hardy and vigorous, and I like it." Another customer in Ohio writes; "Good in plant growth and of wonderful yield. Altogether we consider this a very valuable berry."

**AROMA.**—A late variety, which seems to have its greatest popularity in the Middle West. It is very firm and solid, making it an excellent shipper. As compared with the Gandy, it is about the same season, about the same size, and about the same in productiveness. Quality is good.

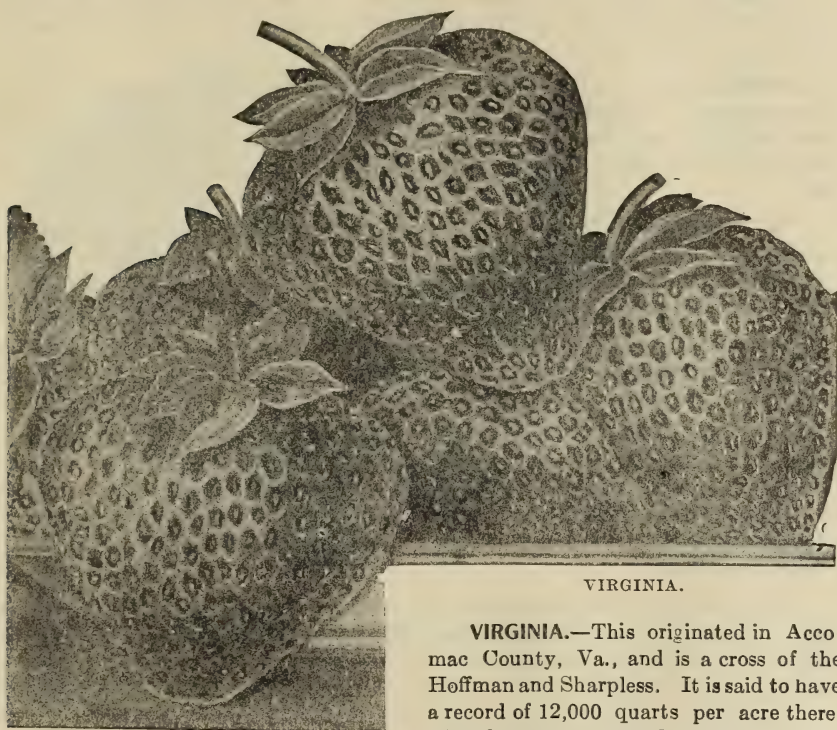
**NEW YORK.**—This variety is fast becoming a favorite. It is a cross of Bubach and Jessie. New York is a fancy berry for fancy trade. Very large, bright red. Strong foliage and a heavy fruiter.

Mr. Basil Perry;

Dear Sir;—Strawberry Plants received in due time and although a severe drought was here when they arrived I saved all of them. The drought is now broke and how grand they look. The catalogue you sent me got destroyed and if you will please send another you will greatly oblige.

Very truly, Wm. Bacon, Kansas.





VIRGINIA.

**VIRGINIA.**—This originated in Accomac County, Va., and is a cross of the Hoffman and Sharpless. It is said to have a record of 12,000 quarts per acre there. The plants are very fine growers, dark

green and great plant makers. The fruit is quite large for an early variety, dark glossy red, firm and one of the most productive early varieties I fruited last season.

**SARATOGA.**—This new variety is from Saratoga, N. Y. It is a cross between the Glen Mary and Sample, and judging from its parentage should be an unusually fine berry. Its originators claim to have picked 5000 quarts per acre at one picking. I have fruited it but one season but am well pleased with it. It is medium to late in ripening, perfect in blossom, of large size and solid. I have a large supply of these plants on hand and think all plant growers should give this berry a trial.

**ABINGTON.**—This variety I have grown for several years and do not think I can find a single fault with it. It is very productive and is of a bright color, with firm flesh and of good quality. I think it will be one of the leading berries before long. Plants are very large and free from disease. Season medium to late.

**JOE.**—Introduced from New Jersey. Plant very large, strong and healthy. A good grower and very productive, very large, firm, dark red berries that are certainly beautiful; have a very large cap and stand up equal to any. I have had this variety a number of years in fruit and it has always given satisfaction. It needs to be planted on very rich soil and well cultivated and I am sure it will please. Season late.

**BISMARCK.**—A strong grower and very productive variety, and very much resembles the Bubach in habit of growth. It has perfect blossom, especially recommended to plant with the Bubach. As this variety is well known, it is hardly necessary to give an extensive description.



**PRESIDENT.**—A very late variety, berries are very large bright scarlet color and grows in clusters I have had 15 of them to fill a quart box. It requires a heavy clay loam for best results.

**SAMPLE.**—Late. Of large size and yields enormous quantities of berries of excellent quality. The fruits retain their large size until the end of the season. They are of bright red color, very firm and of rich flavor. A standard shipping variety; also fine for family use. Many excellent qualities are combined in this remarkable sort.

**NICK OHMER.**—Medium to late. A most popular sort, with berries of beautiful carmine color. They are large, very firm and of unusually delicious flavor. Long fruit stems make picking of this variety very easy. A fine shipper and suitable for fancy trade. A leading variety with many large growers.

**OAK'S EARLY.**—Extra early. Originated in Somerset county, Maryland It is an exceedingly strong grower, very productive and does well in most any soil. The berries are of beautiful appearance and excellent quality.

**UNCLE JIM.**—Makes a strong healthy growth of large foliage similar to New York. It is said to be a chance seedling found near an old fruiting patch by Mr. Jim Dorman in Michigan, some six or seven years ago, 15 to 25, if grown under favorable conditions, will usually fill a quart. This is an excellent berry for growers who want a fancy, large berry for home use or nearby market. I would hardly advise it for shipping purposes.

**LADY GARRISON.**—This is a midseason variety of the Tennessee and Dunlap type. A heavy cropper of fair size nice shaped berries, is quite solid and can be depended on to give a good crop or fine berries. Foliage is bright and healthy. and makes a heavy growth under ordinary cultivation where some other varieties fail.

**NORWOOD.**—This is claimed by the introducer to be the largest strawberry. I have never seen the berry as I set every plant that I did not sell last spring. The plants are unusually large with dark broad tall light glossy green foliage. Originator Mr. N. B. White's description given out in 1908: "The Norwood Strawberry was named and given the first prize by the Massachusetts Horticultural Society at the exhibition of 1906. This strawberry is supposed to be a cross between the Marshall and Corsican, as it came up where the Marshall had been grown and near where the Corsican was grown at the same time. "The Norwood is believed to be the best all around strawberry in existence. The plant is strong and healthy, making a liberal number of runners, but not excessive. The berry is conic and regular in shape; not a cockscombed berry was found this season. The quality is unsurpassed and the quality unequalled, some attaining the enormous size of three inches in diameter. Four such strawberries would fill a box and be crowded. Color, bright red all the way through, growing darker with age, is firm, a good keeper, and will ship well. Has a perfect blossom and holds its size well through the season and remains in bearing a long time. Picked the first box June 18th and the last one July 18th. The largest berries were found in matted rows or beds although the plants had received no extra culture." Plants of the Norwood were sold in 1908 for \$10 per dozen,

#### Another Order.

Mr. Basil Perry;

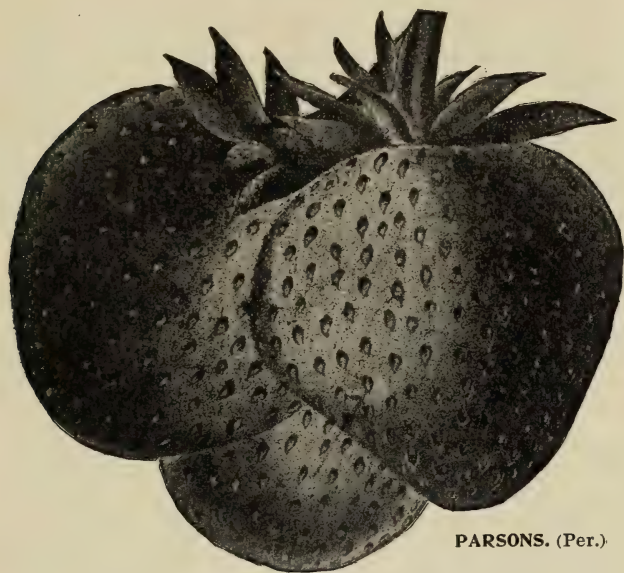
April 28, 1910.

Dear Sir;—I received the Strawberry Plants O. K. and was well pleased with them. Enclosed is \$9.00 for which send me 300 more plants at once.

Very truly,

D. W. Brunner, Pennsylvania.





PARSONS. (Per.)

**PARSONS' BEAUTY.** (Per)—A good healthy grower and immense cropper, of large solid berries of good form, color and quality. There is probably not a variety among the standards that will outyield it; or a more reliable. A first class variety with a long season. Begins to ripen with Tennessee and extends its season into Gandy. Dark brilliant in color, flesh dark red. It was originated in Maryland in a noted strawberry section. It has been extensively planted and is in greater demand than ever. The plant in growth resembles Bubach and will make twice as many plants to the acre. Is a strong, perfect bloomer and a desirable variety to plant with varieties like Bubach.

**TENNESSEE PROLIFIC.**—A grand berry. One of the best market sorts. Good shipper, succeeds almost everywhere. Vigorous plant and exceedingly productive of large, bright showy fruit. perfect blossom and free from rust. Is one of the best varieties to plant with imperfect varieties. Don't fail to include some Tennessee in your order. Season medium to late.

**BARRYMORE.**—This new berry comes to us from Massachusetts and was originated by Mr. H. L. Craoe. I succeeded in obtaining a few plants last spring. These plants have made a very good growth, showing that they are both healthy and vigorous, as the past season has been quite dry here. During the Massachusetts Horticultural Show of 1908 the Barrymore was awarded a silver medal and three first premiums which is quite a record for one new berry for one season. The color is a glossy, rich, dark crimson, with red flesh of excellent quality. The berries are large, ripen at midseason and are regular conical in shape; blossoms staminate or perfect. It is claimed that this berry is quite firm and will make a good shipper. It is a great show berry, and it is also claimed that it will be a great market berry on account of its large size, firmness and having the ability to hold its bright, glossy color a long time after being picked. The premiums this berry has taken are unusual, and from all indications it is at least worthy of a trial by all up-to-date strawberry growers. Plants of the Barrymore were sold in 1909 for \$20 per 100.



**BUBACH.**—This berry has been thoroughly described year after year, but for the benefit of those who have not grown them we would say that the fruit is of the largest size, oft times cexcombed. It is not at all unusual to find berries of this variety weighing an ounce to an ounce and a quarter. It will do fairly well under poor cultivation but responds freely to good food. The plant is perfect having dark foliage; very stout crown; a prolific grower and only sets enough plants to give good sized berries; season medium to late. The Bubach is supposed to be a poor plant maker but if you could see the fine broad rows I have, you would not say so for they are the finest Bubach plants I ever saw and I am sure all will be pleased who purchase them.

**CLYDE.**—Medium. An exceedingly prolific variety, which does particularly well in dry sunny locations. The berries are produced so abundantly that they nearly cover the ground around the plants, which are unable to provide enough foliage to protect the berries. The fruit is of large size, regular shape, with meat of rich pink color and delicate flavor. Excellent sort for canners or shipment to distant markets.

**WILLIAM BELT.**—There are few lovers of strawberries that would not cross a plot and pick out the William Belt as the best. It is a standard for quality the country over. This variety is somewhat subject to rust and for this reason for a time was not popular but its superior quality and large size has made many friends for it, especially among the amateur growers who have an appreciative fancy market, or for the home table. I know of nothing that will approach it in quality of its season except Chesapeake. The demand for this variety has been much greater for the last few years, and we frequently dispose of every plant that we have. Mr. G. M. Myers, of Garfield Co., Wash., says; the Chesapeake and William Belt for flavor and good eating are dandies; good bearers and large berries. I am going to run all my patch in these two kinds. They stood the drouth best and are in good shape now."

**CLIMAX.**—A rather early, large, bright red, productive berry, being now largely planted, and proving successful over a wide range of territory. The plants are of beautiful light green color, that can be distinguished at a distance from other varieties; the plants are very strong and vigorous with no sign of rust. Few varieties have a better record for productiveness. Has done well in New York, and as far west as Utah. Ripens very few days after Mitchell's E. and Excelsior.

**JIM DUMAS.**—From the originator of many well-known varieties from Arkansas. Some of the largest and finest berries I had last season were Dumas, and so glossy that they looked as though they had a coat of varnish. Color dark red, red to the center and of first class quality. The plants are very large and make about the right number for the matted row. It is very productive and ripens early. The introducer says; "The berries are very large and perfect, running from 16 to 24 to the quart the first week or two and then dropping to 30 and 40. The berries ripen nearly as early as Excelsior and will average twice as large. Unlike most large kinds it is a great yielder and holds out during a long season. I consider it the best early berry ever introduced.

**OOM PAUL.**—I have fruited the Oom Paul two or three seasons and consider it a very good variety. It is a good variety for the home garden and firm enough for shipping. My opinion is that it will do well in most locations. With me the variety makes a good growth of large healthy plants, which make enough runners to bed up nicely. The fruit is large, the larger berries being sometimes a little flattened. The berries are dark red all the way through, are firm and of good quality. I see no reason why it is not more largely planted than it is. Season medium.



**BRANDYWINE.**—A variety that thrives on almost any soil. In season it is medium late. The berries are large, broad and heart shaped, of medium red color, with bright yellow seeds and firm flesh, which is red through and through. These points, combined with large size, productiveness and firmness of texture, make the Brandywine a very valuable strawberry, especially as it has a peculiarly rich, spicy flavor that charms all who taste it. This variety gives general satisfaction throughout the country. It originated in Pennsylvania, does well all through the North and Middle States, as well as being a standard and safe berry to plant in California, Florida, the Bermudas and other tropical and semi-tropical countries.

**WOOLVERTON.**—Introduced by the late John Little, of Ontario, Canada. I have fruited this variety for a number of years. It will succeed on almost any soil, but will do better on a sandy loam where the soil is not too dry. The plants make a good growth, have a perfect blossom, which makes it an excellent pollenizing variety. It is no uncommon thing to see blooms and ripe berries at the same time. A good reliable standard variety. Season medium.

**PAUL JONES.**—Plants of this were secured from the introducer and of all the new varieties I received none were larger, or firmer than these, and they have made a splendid growth. The few plants I let bear were loaded with fine fruit of good quality, and it has every mark of a fine variety. The following is from the introducer:—Paul Jones is a pistillate variety, seedling of Haverland, crossed with Brandywine. It was originated by W. H. Johnson, of Massachusetts, about ten years ago, and has been thoroughly tested in different soils with all kinds of culture. It has never been found wanting. It is wonderfully productive of wonderfully beautiful berries on wonderfully healthy plants, and most wonderful of all, it will keep a week, and be just as handsome at the end of the week as when picked. Appearance. When to its large size and pleasing grace and beauty of its form is added its intense brilliancy of coloring, the glistening glossiness of its seemingly varnished surface, and the delicious fragrance of aroma, an effect is produced that is irresistible, and one we have never seen equaled in any other variety. (Originator of Paul Jones.)

One of the chief points of value of the Paul Jones is its shipping qualities, which are truly remarkable. Berries kept a week in a common house cellar were exhibited at the Worcester County Horticultural Society Exhibit by the side of fresh picked fruit and the only difference in appearance was the added richness in coloring of the week-old berries. Three times it has taken first premium at three exhibits. It is fully as productive as Haverland or Sample, which is all that is necessary to say. Last year out of fifty or more varieties, the Paul Jones rows, with their clean, healthy foliage, could be distinguished from all the rest, as far as one could see the rows. It does well in matted rows or hill culture, in all kinds of soil. It makes an abundance of strong healthy runners that root readily. Though not as highly flavored as some varieties it is very sweet and remarkably tender, very meaty, but not a solid bullet, like most of the good shipping berries. Season medium to late.

Mr. Lockwood Myric, of N. J., says of Paul Jones, after thoroughly testing it: The conclusion that I have reached is that Paul Jones is the most valuable of any tested. I judge it belongs to the class that succeeds everywhere, a universal berry.

**OREM.**—This is a late variety of the same type as, and in our opinion, the superior of the Gandy. It is a very vigorous and healthy plant; the fruit is handsome, a deep red in color with a showy cap and has obtained quite a reputation.

**POCOMOKE.**—Fruit of good size, color and quality. A good variety. It resembles the Parsons Beauty very much. Season medium to late.



**MARSHALL.** (Per.)—Large, strong plants with healthy foliage. The berries are large, of perfect shape and of attractive, dark red color. For best results, it should be planted in rich soil and should receive best care. It will then produce an abundance of fancy fruit. Season medium.

**LATEST.**—This is claimed to be the latest strawberry. Berries large and of splendid flavor. Very productive, plants large and stocky with healthy dark green foliage.

**SUCCESS.**—This wonderful berry is all that its name implies. It is a success from start to finish. Very vigorous grower, large fruit of high color, regular shape a wonder of productiveness. Begins to ripen early and continues a long time in bearing. Holds out its large size all through the season.

**BOUNTIFUL.**—This is a very promising berry said to be a seedling of the Glen Mary and is considered its superior by the originator. Perfect in bloom; early mid-season, plant very vigorous, good yielder, fruit very large and holds its size well. Firm attractive and of good flavor.

**CORSICAN.**—This grand berry was first called Big Berry. It is not only a big berry but such a sweet rich fruit as to entitle it to a place in the first rank among the best strawberries for table use. Corsican gains friends every year both for home use and for market. It is of bright rich color and large size and in high quality. It has few if any equals. Not so heavy a bearer as some other sorts but always to be depended on for a good crop of extra fine berries. Season medium.

**HUNDRED DOLLAR.**—The plants are very large, bright glossy green and so vigorous that they mature all their fruit which is of the very largest size deep red and of fine quality. Season medium.

**NEW HOME.**—This variety has always given me excellent results. I have made more growing this variety for fruit than any variety that I have ever grown until I got the Chesapeake. It is nearly as late as the Gandy, fruit bright red color that does not lose its lustre and turn dark after being picked a long time; uniformly large size and the best shipping berry ever grown here. It makes a vigorous growth and will produce a crop on much higher land than where Gandy will grow. The fruit is so firm and keeping qualities so good it does not require picking more than three times a week, and with me it has often made a thousand quarts per acre at a single picking. Pickers are always anxious to pick these berries and I have had good pickers that could pick 40 quarts an hour and some say they could do even better. One peculiarity about the New Home I want to mention and that is that all through the rows there are more or less very light colored or yellow leaves. This seems to be a characteristic of the variety. I mention this because a great many have written about it. Since introduced this berry has had some very flattering reports as to good results, but it would not be fair on the other hand not to mention the fact that we have had a great many complaints. While it has done exceptionally well here, there seems to be many sections where it does not thrive. I can only say that if it does for others as it has done for me you will find it one of the best varieties for shipping purposes that you can grow, but since there seems to be so many places where it does not do well, I would not advise you to plant large quantities of it until you have seen it fruit on your own ground.

**MICHEL'S EARLY.**—Extra early. The healthy plants make a rampant growth. set many crowns and develop an abundance of choice fruit. Berries are of a scarlet color, possess a rich, mild, acid flavor and are very firm and solidly meaty. An old and very popular variety.



GANDY.

**GANDY.**—Too well known to need any extended description. This is the standard late variety all over the country, and probably no higher compliment could be paid the variety than the fact that all other late varieties are compared by it. It should be planted in black swamp land, if possible, otherwise in clay land or medium land of a springy nature never on dry, sandy land. While it will bear a very good crop on soil that is described above, it does not thrive on light, sandy soil. I have an excellent crop of very fine plants this season and think I can please the most exacting and shall be pleased to have your order.

**OSWEGO.**—I do not know the originator of the Oswego, but it was introduced by L. J. Farmer. It is supposed to be a seedling of the Rubach fertilized with Sharpless. It originated in an old family bed and attracted attention by its large size and ability to produce a large crop of berries under neglect. It was transferred to the family garden and grow there for years before it finally attracted the attention of commercial growers. The plants are large and vigorous, producing a sufficient number of young plants, while the old parent plants tend to bunch up much like the old Parker Earl. It is very distinct in growth. The berries are very large, bright crimson color and ripen about with the Sample. The blooms are fertile in pollen. One berry grower who had one half an acre of them received \$100,000 for the crop. It is not a pet variety, but a rough and ready berry that will please the average farmer. Season late.



**THREE W'S.**—Originated with W. W. Wallace, of Tennessee. It is said to be a chance seedling found in 1901 growing wild along the railroad. The first fifteen plants which were found were transplanted into a garden and produced 600 plants the first year. In 1902 the original fifteen plants are claimed to have produced one quart of berries to the plant and 25,000 plants were grown from the 600 which were transplanted. In 1904 Three W's won highest prize at the World's Fair at St. Louis and made a record of keeping ten days. In 1905 it is said to have stood the freeze of April 15 and 16 and made a big crop of large berries, while other standard varieties only produced 25 per cent of a crop. The foliage is beautiful, clean and healthy, dark green in color and very attractive. I consider it a very promising variety. The fruit is large, fine quality and very productive covering a long season from medium early to late. It is quite firm and a great keeper. Berries picked on Monday and shipped 500 miles to the St. Louis Exposition, were placed on plates Wednesday morning. Late Friday afternoon out of eleven plates only seven berries could be found that were not in good condition. Part of these berries were on exhibition until the following Thursday. Three W's has made an excellent wide matted row the past season notwithstanding the continued dry weather. The plants are very large and stalky, amply able to produce a big crop. Our sales on this variety last season were very large.

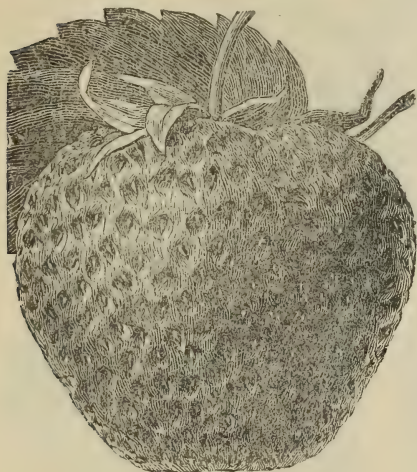
**BRADLEY.**—Originated at C bden, Ill., by J. H. Bradley, a little over ten years ago. It is thought to be a seedling of the Crescent open to chance pollenization by Tennessee Prolific, etc. As fruited here it has made a good impression and I consider it a most excellent variety. The leaves are medium large, dark green; the leaf stems inclined to be long and slender, blossoms and ripens mid-season to late. It is very productive, large size and looks promising generally. My opinion is that it will compare very favorably with any of our best standard varieties.

**BUSTER.**—During the spring of 1905, when nearly every other variety of strawberries were killed by a late May frost, the Buster gave us a full crop. It is very vigorous and healthy, having a luxuriant dark green foliage, that defies a reasonable amount of dry weather. The fruit holds up large through its long season. This is a good reliable variety that I advise my patrons to plant. It will please you from the time it starts to grow after you set the plants until you have harvested your crop. The Buster is one of the good things that seems to have been overlooked by a great majority of growers. It is a cross between Bubach and Sharpless, of large size, bright red in color, moderately firm, medium quality and medium to late in ripening. The blossoms are pistillate, but extremely hardy.

**COOPER.**—"It is a seedling of the Pan-American. It is not a Fall-bearing variety. The plants stand about one foot high at fruiting time and grows very erect so that the fruit can be easily seen simply by pushing the foliage one side. Fruit stems are about six to eight inches long. It makes plants freely and if set five feet apart in the row, in the spring, will make a fine hedge row by turning the runners in line. It does best to have the row not over 6 inches wide, making it easy to cultivate and keep the weeds down. It is a staminate; season medium to late. It yielded at the rate of 8,000 quarts to the acre of plants set in April.

Some reasons why you should try them;—First, it is good size; Second, it is perfect shape; Third, the color is red clear through; Fourth, it is one of the best shippers I ever saw; Fifth, it is one of the best flavored berries I ever tasted; Sixth, it is one of the best canning berries I ever saw; Seventh, all in all it is one of the best berries I ever saw.

**CHIPMAN.**—Originated in Southern Delaware by a grower of 30 years experience. The plants are strong, upright in growth, large and healthy, bright glossy foliage with no signs of rust or disease; fruit large, with large green caps of even size and shape, beginning to ripen 4 or 5 days before Bubach. Color dark red, bright and glossy; is of good quality, retains its color a long time after picking; succeeds on both light and heavy soils. A grower near Milford, Del., realized over \$500 from 1¼ acres the past season.



CHIPMAN.

week after Excelsior. A reliable variety.

**LADY THOMSON.**—This is a great Southern berry and is grown by the thousand acres in the great strawberry sections of North Carolina, where fully nine-tenths of the acreage is Lady Thomson and so far they have found nothing that will quite equal it. It makes strong, healthy plants that produce large crops of medium large, firm berries. This variety is especially adapted to the South, but is grown to some extent in other sections. It is a reliable variety for California, Bermuda Islands, Cuba, and other tropical and semi tropical sections. Season medium early.

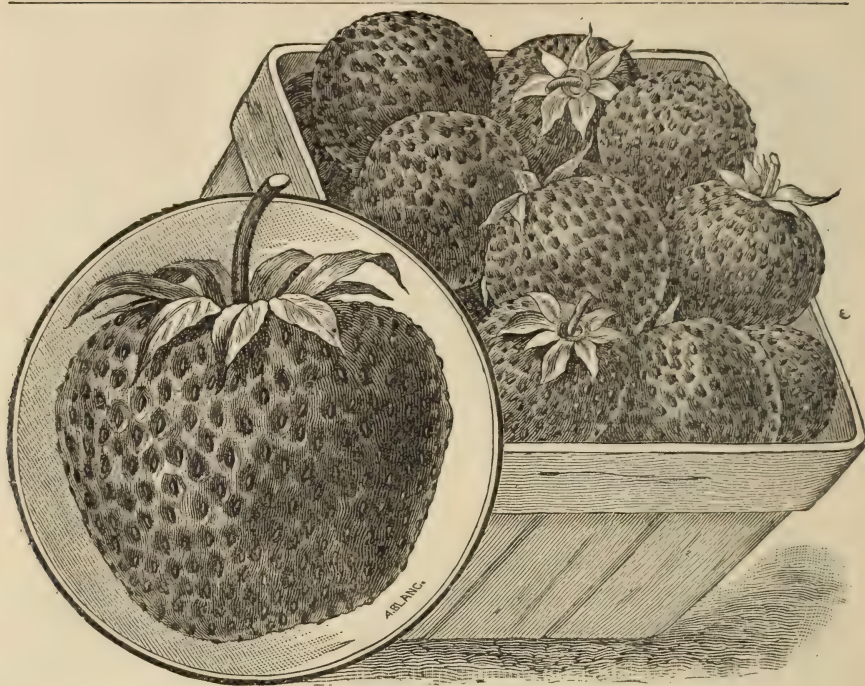
**SENATOR DUNLAP.**—Late. The plants are strong, healthy growers, with bright green, upright foliage. The berries are large, of handsome, dark red color, uniform in size and shape, which is conical. The meat is red through, firm, juicy, and of fine texture. The flavor is very delicate. The popularity of this excellent sort increases steadily, owing to the extraordinary records which it has to its credit.

**GLEN MARY.**—Medium. Strong, upright-growing plants, with large, dark green foliage. In rich ground under high cultivation, it produces remarkably good crops. The berries are large deep red; the meat is firm, juicy and of unusually good flavor. Ideal for canning and preserving. Best shipping sort. Season medium.

**JESSIE.**—This is a fancy variety that makes a great showing where the soil suits it. There are more places, however, where it will not suit than where it will. For several years I ceased to grow this variety, but quite a number of our customers kept inquiring for it, and for that reason I have put it in stock again. Where the soil conditions are favorable to the Jessie it is an exceptionally fancy berry for either home use or for market. Season medium.

**WARFIELD.**—A well known standard variety, very productive, mid-season, and especially popular in the West. Fruit good quality and highly colored. It is a persistent plant maker and if not kept thinned out they will mat so thick that it will be impossible for them to bear fruit of a desirable size, but if kept thinned it is very productive of medium size, highly flavored fruit. Season medium.





KLONDYKE.

**KLONDYKE.**—Deserves its name for it has proved a gold mine for those who have grown it. Of beautiful uniform shape, rich red color which extends through the berry, its fine appearance wins for it an assured popularity in every market. It has a mild delicious flavor unlike any other variety. Its foliage is light green, tall with medium leaves, a heavy yielder of medium to large fruits that are firm, that bring a good price. One of the best early berries that is being largely planted.

**BETHEL.**—I have been watching for it several seasons and I recommend it as one of the very best, ripening in early mid-season, and being remarkable for the length of season and the immense crop of large marketable berries it will produce. The plants are very large, tall and splendid growers on any soil and it has been tested on several kinds. I want all of my customers to try it if only by the dozen or hundred, but you need not be afraid to plant liberally of them, for it is sure to become a leading commercial variety in a short time. The originator says: 'Probably one of the greatest strawberries discovered in recent years is the 'Bethel' originated and developed to its present valuable state by R. F. Thomas, who has been growing and fruiting it for the last four years. Its extreme earliness, beautiful color and aroma, immense size and fine shipping qualities, and being both early and late commend it to every market fruit-grower. As an eater it has no equal and its flavor is unsurpassed; strong upright grower and perfect blossom. Abundant testimonials can be had as to its long season of bearing marketable fruit—over three weeks—without any noticeable falling off.

**TEXAS.**—One of the leading early varieties, it will stand more frost and cold weather than most of the early varieties, comes in two or three days after the Michael's Early, free from rust or disease of any kind.

**TEDDY R.**—Another Fall bearing strawberry, which looks very promising. Mr E. W. Townsend, of Maryland, says that this is the greatest fall bearing variety that he has ever tested. He has been growing them for several years. Says he has made more money on this variety than any other he has ever grown by 200 per cent. It is a good plant maker and will bear a large crop of berries until late frost in the Fall.

**FENDALL.**—I fruited this on a few old plants and I think the claims of the originator are not too strong for it. The fruit was very large, color a beautiful bright glossy red, firm and of extra quality. The berry has the largest and most showy cap I have ever seen. I could not begin to fill all the orders for it last season and had to buy part of the plants for my own planting from the originator, and they were as large and fine as I ever received and have made a splendid growth.

The originator says;—The plant is strong and vigorous, clean and healthy, growing at least two inches higher than any other variety we have in our gardens. The berries are as large, if not larger than any other variety grown and unlike most large varieties in that they are of delicious flavor. In length of season it is certainly remarkable. In 1908, we picked from it on the 25th of May and the last on the 4th of July. With the same care and under like conditions, it produced twice as many berries as Dunlap, Glen Mary, Wm. Belt, Marshall, Climax, and three times as many as Gandy. It yielded at the rate of sixteen thousand eight hundred quarts per acre. We believe that with extra cultivation it will grow twenty thousand quarts per acre. More than two hundred and fifty people visited our gardens during the season of 1908 and all expressed the greatest astonishment at the wonderful productiveness, size and flavor of this magnificent berry.

**RED BIRD.**—This is a new early berry that I have fruited only one season. I find that it is not quite so early as Excelsior, but is about twice as large as Excelsior, and a heavy cropper, fruit good color, good shape and quite solid. The flavor is better than Excelsior. Vine a strong grower and free from rust. The blossom is imperfect and should have a perfect flowering variety planted near it to pollenize it.

**EARLY HATHAWAY.**—I have fruited this variety for several seasons and find it to be a good early variety. Fruit is very large, bright glossy red and of a good quality, season early to mid-season. A seedling of the old Wilson crossed with the Hoffman.

**LOVETT'S EARLY.**—Very vigorous and productive; berries medium to large, firm, subacid, somewhat of the old Wilson type, a valuable all around market berry. It is a strong bloomer and superb for planting with imperfect flowering varieties.

**NETTIE.**—A very large late, acid berry, season with Gandy, strong grower and abundantly productive. Will do well on any well enriched soil and brings highest prices. A gentleman in Massachusetts who bought plants of me wrote he sold his entire crop for 25c per quart. Plants very large, healthy and vigorous, and the fruit will fill the baskets.

**KANSAS.**—A good late midseason variety. The plants must not be set too close as it is a great plant maker. The fruit is a very dark red, very productive does not make very much foliage.

**HAVERLAND.**—One of the most productive varieties in cultivation. Medium season; size medium to large, bright red, rather long and pointed, very tempting in appearance, very hardy, and one of the best that can be planted. Should be well pollenized with some good staminate sort.





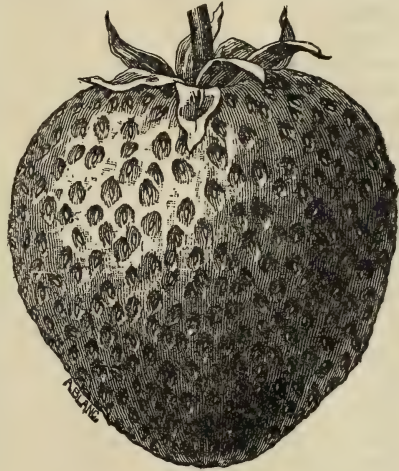
ROADSIDE.

**ROADSIDE.**—A fine new berry of large size, bright red in color. a good keeper. It resembles the St. Louis but is not quite so large. Foliage dark green; plants large and healthy, free from rust; season medium. Last summer it yielded three times as many berries to the acre as Klondyke on the same kind of ground. Don't fail to include some Roadside in your order. It does best on low springy land.

**EARLY OZARK.**—This new candidate for the early market hails from Missouri and was introduced by Mr. Shull. The plants somewhat resemble Excelsior, except that the leaves are larger and the plants are taller and of a more upright growth. Owing to the exceedingly high price at which the plants were sold, I did not get a large stock to start with, and the product of what I did plant were all sold last spring before I realized that I had none left for fruit. The Early Ozark is one of the 800 seedlings which Mr. Shull claims to have tested, and he describes it as being a cross of Excelsior and Aroma. It has staminate blossoms which are full of pollen making it an excellent variety to plant with pistillate sorts. Mr. Shull claims that the Early Ozark is as early as Excelsior or Michels Early. In size as large or larger than Klondyke, Aroma or Gandy. Fifteen specimen berries filling a quart rounding full, very productive and firm, good flavor, not sour like Excelsior; foliage large and coarse, of a dark green color. In a personal letter from Mr. Shull dated February 3rd, 1908 he again writes me as follows; "Dear Sir;—Enclosed you will find my circular which gives a true and exact description of my new strawberry and when I say as early as Excelsior and Michels Early I do not mean a day later and it is just as large, firm and productive as I describe it and can furnish reliable references to prove every statement I make." There is not the least doubt but that the Early Ozark will take the place of all other extreme early varieties just as fast as plants can be grown for sale at a reasonable price. What berries I saw last spring from young set plants gave me a favorable impression of the berry, but I cannot give comparison as I do not consider the berries from spring set plants a fair comparison with fruiting beds. So far as plant growth is concerned I fully agree with all Mr. Shull has said. It makes a very healthy, strong plant and one that would impress you as being a business variety. We have now quite a good stock of plants and being able to place the price at a very reasonable figure I believe it would pay those who are interested in an early shipping berry to give this variety a fair trial.

**FAIRFIELD.**—This is one of the most promising new berries that has been set out for several years. It is remarkably productive, medium to large in size, firm enough for a commercial variety, quite early and good quality. In season it is only two or three days behind Mitchell, and is far ahead in size and quality. At the Ohio Experiment Station, where it was put in competition with over one hundred and sixty other varieties, it was the most productive of all the early kinds.

**ST. LOUIS.**—Originated in Arkansas, strong healthy plants, fairly productive of large to very large berries in a season three or four days later than the very earliest and will average twice as large; even in size; they ripen their crop at once; more productive than the first earlies and more quarts at a picking; twelve berries of this variety have filled a quart basket; berries have long stems; season about the same as Climax. I really consider this an excellent variety.



ST. LOUIS

**STEVEN'S LATE CHAMPION.**—One of the most productive varieties on the list, a splendid shipper and noble market berry; resembles Gandy in season, size, flavor and color. It is a rank, upright grower and seems to thrive everywhere; deep rooted, a great plant maker, foliage large, and this with its late blooming keeps it from danger by late frost. I have fruited this variety and find it about all it is represented, and commend it to all planters heartily.

**SPLENDID.**—One of the very best with which to pollinize Crescent and many other small pistillate berries. In vigor of plant growth it is the equal of any that we have ever grown, for while not so large plants as many it yet has that toughness about it that makes a bed every season, in every location in spite of the most untoward circumstances. In fact it has a very decided tendency to get too thick. The berries are only of medium size, but are firm enough to ship anywhere, and they have a beautiful gloss and color and are always perfectly shaped so that when crated they are very attractive looking. The season of ripening is among the first of midseason.

**MAMMOTH BEAUTY.**—This comes from Massachusetts and in a small way we have fruited it for two seasons. It was sent out to become the rival of the well known Sample. It ripens from mid-season to late and bears a very full crop of good sized berries that look as if they would ship well, though we have never fruited them extensively enough to test this point. In plant growth it very much resembles the Haverland, and is therefore well high ideal. We would advise all our friends to give this at least a trial as we think that it is worth more than a passing notice.

**HUMMER.**—These plants are extra large and deep-rooted, bright glossy green foliage and no rust or blight. The fruit is produced on strong fruit stalks and there is plenty of it, bright glossy red, of fine flavor and firm enough for a commercial variety. Season medium.



# Price List of Strawberry Plants

|                       | By Mail  |        | By Freight or Express    |        |         |
|-----------------------|----------|--------|--------------------------|--------|---------|
|                       | 12       | 100    | Purchaser to pay Charges |        |         |
|                       | Postpaid |        | 100                      | 1000   | 5000    |
| Abington.....         | \$0 25   | \$0 75 | \$0 50                   | \$3 00 | \$13 75 |
| Aroma.....            | 25       | 75     | 50                       | 3 50   | 15 00   |
| Autumn (P).....       | 30       | 1 00   | 75                       | 6 00   |         |
| Bubach No. 5 (P)..... | 25       | 75     | 50                       | 3 00   | 13 75   |
| Buster (P).....       | 25       | 75     | 50                       | 3 00   | 13 75   |
| Bismarck.....         | 25       | 75     | 50                       | 3 00   | 13 75   |
| Bountiful.....        | 25       | 75     | 50                       | 3 00   | 13 75   |
| Brandywine.....       | 25       | 75     | 50                       | 3 00   | 13 75   |
| Barrymore.....        | 35       | 1 50   | 1 25                     | 10 00  |         |
| Bethel.....           | 25       | 75     | 50                       | 4 00   |         |
| Bradley.....          | 25       | 75     | 50                       | 3 00   | 13 75   |
| Chipman.....          | 25       | 75     | 50                       | 3 00   | 13 75   |
| Crescent (P).....     | 25       | 75     | 50                       | 3 00   | 13 75   |
| Corsican.....         | 25       | 75     | 50                       | 3 00   | 13 75   |
| Commonwealth.....     | 25       | 75     | 50                       | 3 50   |         |
| Climax.....           | 25       | 75     | 50                       | 3 00   | 13 75   |
| Chesapeake.....       | 30       | 75     | 50                       | 3 50   | 15 00   |
| Clyde.....            | 25       | 75     | 50                       | 3 00   | 13 75   |
| Crimson Cluster.....  | 25       | 75     | 50                       | 3 00   | 13 75   |
| Cardinal (P).....     | 25       | 75     | 50                       | 3 00   | 13 75   |
| Cooper.....           | 25       | 75     | 50                       | 3 00   | 13 75   |
| Dickey.....           | 25       | 75     | 50                       | 3 00   | 13 75   |
| Early Ozark.....      | 25       | 75     | 50                       | 3 00   | 13 75   |
| Excelsior.....        | 25       | 75     | 50                       | 3 00   | 13 75   |
| Early Hathaway.....   | 25       | 75     | 50                       | 3 00   | 13 75   |
| Fendall (P).....      | 25       | 75     | 50                       | 3 00   | 13 75   |
| Fairfield.....        | 25       | 75     | 50                       | 3 00   | 13 75   |
| Glen Mary.....        | 25       | 75     | 50                       | 3 00   | 13 75   |
| Golden Gate.....      | 25       | 75     | 50                       | 4 00   |         |
| Good Luck.....        | 25       | 75     | 50                       | 3 00   | 13 75   |
| Gandy.....            | 25       | 75     | 50                       | 3 00   | 13 75   |
| Great Scott (P).....  | 25       | 1 00   | 75                       |        |         |
| Highland (P).....     | 25       | 75     | 50                       | 3 00   | 13 75   |
| Hundred Dollar.....   | 25       | 75     | 50                       | 3 00   | 13 75   |
| Haverland (P).....    | 25       | 75     | 50                       | 3 00   | 13 75   |
| Heritage.....         | 35       | 75     | 50                       | 3 50   | 15 00   |
| Hummer.....           | 25       | 75     | 50                       | 3 00   | 13 75   |
| Joe.....              | 25       | 75     | 50                       | 3 00   | 13 75   |
| Jessie.....           | 25       | 75     | 50                       | 3 00   | 13 75   |
| Jim Dumas.....        | 25       | 75     | 50                       | 3 00   | 13 75   |
| Klondyke.....         | 25       | 75     | 50                       | 3 00   | 13 75   |
| Kansas (P).....       | 25       | 75     | 50                       | 3 00   | 13 75   |
| Kitty Rice (P).....   | 25       | 75     | 50                       | 3 00   |         |
| Lady Garrison.....    | 25       | 75     | 50                       | 3 00   | 13 75   |
| Lady Thompson.....    | 25       | 75     | 50                       | 3 00   | 13 75   |
| Latest (P).....       | 25       | 1 00   | 75                       | 6 00   |         |
| Lovett.....           | 25       | 75     | 50                       | 3 00   |         |

|                            |    |      |      |       |       |
|----------------------------|----|------|------|-------|-------|
| Myer No. 1 (P).....        | 25 | 75   | 50   | 3 00  | 13 75 |
| Michaels Early.....        | 25 | 75   | 50   | 3 00  | 13 75 |
| Marshall.....              | 25 | 75   | 50   | 3 00  | 13 75 |
| Mammoth Beauty (P).....    | 25 | 75   | 50   | 3 00  | 13 75 |
| Norwood.....               | 30 | 75   | 50   | 4 00  | 18 50 |
| New Home.....              | 25 | 75   | 50   | 3 00  | 13 75 |
| New York.....              | 25 | 75   | 50   | 4 00  |       |
| Nick Ohmer.....            | 25 | 75   | 50   | 3 00  | 13 75 |
| Nettie (P).....            | 30 | 75   | 50   | 3 50  |       |
| Orem.....                  | 25 | 75   | 50   | 3 00  |       |
| Oom Paul.....              | 25 | 75   | 50   | 3 00  |       |
| Oaks Early.....            | 25 | 75   | 50   | 3 00  | 13 75 |
| Oswego.....                | 25 | 75   | 50   | 3 00  |       |
| President (P).....         | 25 | 75   | 50   | 3 00  | 13 75 |
| Paul Jones (P).....        | 25 | 75   | 50   | 3 00  | 13 75 |
| Pan-American.....          | 60 | 3 25 | 3 00 | 28 00 |       |
| Pocomoke.....              | 25 | 75   | 50   | 3 00  | 13 75 |
| Parsons Beauty.....        | 25 | 75   | 50   | 3 00  | 13 75 |
| Red Bird (P).....          | 25 | 75   | 50   | 3 00  | 13 75 |
| Roadside (P).....          | 25 | 75   | 50   | 3 00  | 13 75 |
| Ridgeway.....              | 25 | 75   | 50   | 3 00  | 13 75 |
| St. Louis.....             | 25 | 75   | 50   | 3 00  | 13 75 |
| Saratoga.....              | 25 | 75   | 50   | 3 00  | 13 75 |
| Sample (P).....            | 25 | 75   | 50   | 3 00  | 13 75 |
| Senator Dunlap.....        | 25 | 75   | 50   | 3 00  | 13 75 |
| Superior.....              | 25 | 75   | 50   | 3 00  | 13 75 |
| Stevens Late Champion..... | 25 | 75   | 50   | 3 00  | 13 75 |
| Success.....               | 25 | 75   | 50   | 3 00  | 13 75 |
| Sharpless.....             | 25 | 75   | 50   | 4 00  |       |
| Splendid.....              | 25 | 75   | 50   | 3 00  | 13 75 |
| Enormous (P).....          | 25 | 75   | 50   | 3 00  | 13 75 |
| Texas.....                 | 25 | 75   | 50   | 3 00  | 13 75 |
| Teddy R. (P).....          | 50 | 2 25 | 2 00 | 18 50 |       |
| Tennessee Prolific.....    | 25 | 75   | 50   | 3 00  | 13 75 |
| Three W's.....             | 25 | 75   | 50   | 3 00  | 13 75 |
| Uncle Jim or Dorman.....   | 25 | 75   | 50   | 3 00  | 13 75 |
| Virginia (P).....          | 25 | 75   | 50   | 3 00  | 13 75 |
| Warfield (P).....          | 25 | 75   | 50   | 3 00  | 13 75 |
| Woolverton.....            | 25 | 75   | 50   | 3 00  |       |
| Wm. Belt.....              | 25 | 75   | 50   | 3 00  | 13 75 |

Varieties marked (P) have pistillate blossoms and to fruit them they must be planted near some variety with perfect blossoms; those not marked (P) every fourth row will do.

I will sell six of a kind at dozen rates; 50 at 100 rates; 500 at 1000 rates.

Complete Cultural directions sent free with each order if requested.

### MY STRAWBERRY PLANTS

Are always grown in new beds.

Are fresh dug at time of shipment.

Are planted in blocks and kept pure.

Are sold at as low a price as we can name.

And furnish good plants.



### *Number of Plants Required to Set An Acre of Ground at a Given Distance.*

|                                       |        |                                       |        |
|---------------------------------------|--------|---------------------------------------|--------|
| 24-in. rows, set 12 in. apart in row, | 21,780 | 42-in. rows, set 18 in. apart in row, | 8,297  |
| 30- " " 12 " " "                      | 17,424 | 48- " " 18 " " "                      | 7,260  |
| 36- " " 12 " " "                      | 14,520 | 24- " " 24 " " "                      | 10,890 |
| 42- " " 12 " " "                      | 12,446 | 30- " " 24 " " "                      | 8,712  |
| 48- " " 12 " " "                      | 10,890 | 36- " " 24 " " "                      | 7,260  |
| 24- " " 15 " " "                      | 17,424 | 42- " " 24 " " "                      | 6,223  |
| 30- " " 15 " " "                      | 13,939 | 48- " " 24 " " "                      | 5,445  |
| 36- " " 15 " " "                      | 11,616 | 24- " " 30 " " "                      | 8,712  |
| 42- " " 15 " " "                      | 9,953  | 30- " " 30 " " "                      | 6,969  |
| 48- " " 15 " " "                      | 8,712  | 36- " " 30 " " "                      | 5,308  |
| 24- " " 18 " " "                      | 14,520 | 42- " " 30 " " "                      | 4,976  |
| 30- " " 18 " " "                      | 11,616 | 48- " " 30 " " "                      | 4,356  |
| 36- " " 18 " " "                      | 9,080  |                                       |        |

#### Another Order.

Mr. Basil Perry:

August 19, 1910.

Dear Sir:—Enclosed is \$7.90 for the enclosed order of Strawberry Plants. Ship plants Sept. 1st.

Very truly,

Dr. Thos. A. Scherer, Pennsylvania.

Mr. Basil Perry;

Dear Sir;—I received the Strawberry Plants O. K. and have them planted. Looks as they will all grow nicely.

Very truly,

J. R. Frantz, Pennsylvania.

### **CALIFORNIA PRIVET**

|                    | Per 100 | Per 1000 |
|--------------------|---------|----------|
| 6 to 12 inch.....  | \$2 50  | \$18 00  |
| 12 to 18 inch..... | 2 75    | 20 00    |
| 18 to 24 inch..... | 3 00    | 25 00    |
| 2 to 3 feet.....   | 3 75    | 30 00    |
| 3 to 4 feet.....   | 5 00    | 45 00    |

### **ASPARAGUS PLANTS**

PALMETTO, BARRS MAMMOTH, and GIANT ARGENTEUIL, nice strong plants, 75c per 100, \$5.00 per 1000 by express, purchaser to pay charges.

### **STAR VEGETABLE SEED COLLECTION**

Comprising twelve liberal packages of choice vegetable seeds. Price 35 cents postpaid or your choice of any six packages for 20c, any three for 12c, postpaid.

Radish, French Breakfast,

Beet, Crosbys Egyptian,

Tomato, Stone,

Cabbage, Premium Flat Dutch,

Carrot, Early, Half Long, Scarlet Pointed

Cucumber, Extra Early White Spine,

Parsnip, Hollow Crown,

Lettuce, Wonderful,

Parsley, Double Curled,

Muskmelon, Jenny Lind,

Egg Plant, Large Purple,

Onion, Prizetaker.

The above varieties composing the collection embraces many of the best varieties in cultivation. Not an inferior one among them All strictly fresh tested seed.

## CABBAGE PLANTS

**EARLY JERSEY WAKEFIELD.**—This is no doubt the best first early cabbage in cultivation, it forms fine solid heads of good size, conical in shape with very few outside leaves. The quality is of the best. We offer this as the earliest strain of standard variety. Price winter hardened plants ready March 15th, 35c per 100, \$2 50 per 1000.

**ALL SEASONS OR VANDERGAW.**—Plants ready May 15th. Price 15c per 100; \$1.00 per 1000, 5000 for \$4.50, 10,000 for \$8.00.

**PREMIUM FLAT DUTCH, SUREHEAD AND LARGE AMERICAN DRUMHEAD.**—Plants ready July 1st. Price 15c per 100, \$1.00 per 1000, 5000 for \$4.50, 10,000 for \$8. If Cabbage Plants are to go by mail add 20c per 100 for postage.

## TOMATO PLANTS

**SPARKS EARLIANA, CHALKS JEWELL AND STONE.**—Price large transplanted plants, well hardened, ready May 1st. \$1.00 per 100, \$6.00 per 1000.

**STONE AND PARAGON.**—Two of the best varieties for canning purposes. Plants ready June 1. \$1.25 per 1000, \$5.50 per 5000, \$10.00 per 10,000.

## TOMATO SEED

**STONE OR PARAGON.**—Pkt. 5c, oz. 25c,  $\frac{1}{4}$  lb 50c, lb \$1.50, postpaid.

## CABBAGE SEED

**EARLY JERSEY WAKEFIELD.**—Pkt. 5c, oz 25c,  $\frac{1}{4}$  lb 60c, lb \$1.75.

**ALL SEASONS PREMIUM FLAT DUTCH, SUREHEAD OR LARGE AMERICAN DRUMHEAD.**—Pkt. 5c, oz 20c,  $\frac{1}{4}$  lb 50c, lb \$1.50, postpaid.

## PLUM TREES.

|   | Per 10 | Per 100 | Per 1000 |
|---|--------|---------|----------|
| On Plums First class, 5 to 6 feet .....             | \$3 00 | \$20 00 | \$       |
| On Plums, $\frac{3}{4}$ to 1 inch .....             | 2 75   | 19 00   |          |
| On Plums, $\frac{5}{8}$ to $\frac{3}{4}$ inch ..... | 2 50   | 14 00   | 100 00   |
| On Plums, $\frac{1}{2}$ to $\frac{5}{8}$ inch ..... | 2 00   | 12 00   | 85 00    |

### European Varieties.

Bradshaw,  
Coe's Golden Drop,  
German Prune,  
Grand Duke,  
Imperial Gage,  
Lombard,  
Moore's Artic,  
Pond's Seedling,  
Prince Engelbert,  
Reine Claude,  
Shipper's Pride,  
Shropshire Damson,

### Japanese Varieties.

Abundance,  
Burbank,  
Botan,  
Hale,  
Ogon,  
Red June,  
Satsuma,  
Wickson,

Mr. Basil Perry;

Dear Sir;—We received the Strawberry Plants in good shape and was well pleased with them. Very truly, Mrs. Hannah Whittlesey, Connecticut.

Mr. Basil Perry;

Dear Sir;—The 17,000 Strawberry Plants arrived in good shape. We are well pleased with them. Very truly, P. E. Myers, Berks Co., Pa.



## PEACH TREES.

|   | Per 10 | Per 100 | Per 1000 |
|---|--------|---------|----------|
| Extra 11-16 and up.....                     | \$2 00 | \$14 00 | \$110 00 |
| First Class 4 to 6 feet, 9-16 to 11-16..... | 1 80   | 13 00   | 100 00   |
| Light Class ½ to 9-16 inch, 3½ to 5 ft..... | 1 70   | 11 00   | 85 00    |
| Second Class ¾ to ½ inch 3 to 4 ft.....     | 1 50   | 10 00   | 70 00    |

### Leading Varieties.

|                   |                      |                    |
|-------------------|----------------------|--------------------|
| Belle of Georgia, | Ford's Late,         | Reeves' Favorite,  |
| Crosby,           | Fox's Seedling,      | Red Cheek,         |
| Chair's Choice,   | Globe,               | Stevens Rareripec, |
| Crawford's Early. | Greensboro,          | Susquehanna,       |
| Crawford's Late,  | Hill's Chill,        | Salway,            |
| Carman,           | Heath's Cling,       | Smock Free,        |
| Champion.         | Iron Mt,             | Stump the World,   |
| Early York,       | Klondike,            | Troth's Early,     |
| Early Rivers,     | Mountain Rose,       | Wheatland,         |
| Elberta,          | New Prolific,        | Wonderful,         |
| Foster,           | Old Mixon Freestone, | Yellow St. Johu,   |
| Fitzgerald,       |                      |                    |

## PEAR TREES.

|  | Per 10 | Per 100 | Per 1000 |
|--|--------|---------|----------|
| Standard Selected, ⅞ to 1 inch, 5 to 7 feet..... | \$3 50 | \$22 00 | \$       |
| First Class ¾ to ⅞ inch.....                     | 3 50   | 24 00   |          |
| Keiffer and Garber, extra, ½ to ⅝ inch.....      | 1 50   | 10 00   | 75 00    |
| Keiffer and Garber, ⅝ to ¾ inch.....             | 2 00   | 12 00   | 95 00    |

### Varieties.

|                         |                         |
|-------------------------|-------------------------|
| Buerre Clairgeau,       | Bartlett,               |
| Buerre D'anjou,         | Clapp's Favorite,       |
| Clapp's Favorite,       | Doyenne d'ete,          |
| Duchess,                | Duchess,                |
| Elizabeth,              | Flemish Beauty,         |
| Flemish Beauty,         | Buerre D'anjou,         |
| Garber,                 | Howell,                 |
| Howell,                 | Lawrence,               |
| Kieffer,                | Louise Bonne de Jersey, |
| Koonce,                 | Osband's Summer,        |
| Lawrence,               | Seckel,                 |
| Le Conte,               |                         |
| Lincoln Coreless,       |                         |
| Louise Bonne de Jersey, |                         |
| Osband's Summer,        |                         |
| Rutter.                 |                         |
| Sheldon,                |                         |
| Vermont Beauty,         |                         |

Mr. Basil Perry;

April 20th.

Dear Sir;—I received the Strawberry Plants in very good condition. They were the finest I ever saw. I was timid in ordering plants as I have a lot of catalogues but did not know where I should place an order to get good stock as I have got stuck twice already. Now I will give you another order for 2000 more plants.

Very truly,

D. W. Brunner, Pennsylvania.

**CHERRY TREES.****Sweet Varieties.**

|  | Per 10           | Per 100 | Per 1000 |
|--|------------------|---------|----------|
| First Class, $\frac{3}{4}$ inch and up, 5 to 6 feet..... | \$3 50           | \$20 00 |          |
| Rockport Bigarreau,                                      | Black Tartarian, |         |          |
| Schmidt's Bigarreau,                                     | Downer's Late,   |         |          |
| Windsor,   | Elton,           |         |          |
| Yellow Spanish,  | Gov. Wood,       |         |          |
| Napoleon Bigarreau,                                      |                  |         |          |

**Sour Varieties.**

|  | Per 10           | Per 100 | Per 1000 |
|--|------------------|---------|----------|
| First Class, $\frac{3}{4}$ inch and up, 4 to 6 feet..... | \$3 50           | \$20 00 | \$150 00 |
| Second Class, $\frac{5}{8}$ to $\frac{3}{4}$ inch.....   | 2 50             | 15 00   | 110 00   |
| Third Class, $\frac{1}{2}$ to $\frac{5}{8}$ inch.....    | 2 00             | 12 00   | 90 00    |
| Late Duke,   | Dyehouse,        |         |          |
| May Duke,  | Early Richmond,  |         |          |
| Montmorency,   | English Morello, |         |          |
| Olivet,  |                  |         |          |

**QUINCES.**

|   | Per 10  | Per 100   |
|---|---------|-----------|
| First Class, 3 to 5 feet.....                 | \$3 50  | \$25 00   |
| Second Class, $\frac{1}{2}$ to 9-16 inch..... | 3 25    | 20 00     |
| Champion,                                     | Orange, | Bourgeat, |

**APPLE TREES.**

|   | Per 10 | Per 100 | Per 1000 |
|---|--------|---------|----------|
| Standard First Class, 5 to 7 feet.....  | \$3 50 | \$23 00 | \$200 00 |
| Selected 11-16 inch and up.....   | 3 50   | 23 00   | 200 00   |
| Second Class, 4 to 6 feet, $\frac{5}{8}$ inch and up.....                       | 3 25   | 20 00   | 170 00   |
| Third Class, $3\frac{1}{2}$ to 5 feet, $\frac{1}{2}$ to $\frac{5}{8}$ inch..... | 2 50   | 15 00   | 100 00   |

**Standard Varieties of Apples.****SUMMER.**

Early Ripe,  
Early Harvest,

Early Strawberry,  
Red Astrachan,  
Sweet Bough,

Yellow Transparent,  
William Favorite,

**WINTER.**

Cornell's Fancy,  
Gravenstein,  
Golden Sweet,

Jefferis,  
Fall Phippin,  
Maiden's Blush,

Oldenburg,  
Summer Rambo,  
Smokehouse,

**FALL.**

American Golden Russett,  
Brandywine,  
Baldwin,  
Buckley,  
Ben Davis,  
Cooper's Market,  
Domine,  
Fallawater,  
Gano,  
Grimes' Golden,  
Hubbardston's Nonsuch,  
Jonathan,  
King of Tompkins County,  
Lankford's Seedling,

Long Island Russett,  
Lawyer,  
Major,  
Munson's Sweet,  
Nero,  
Northern Spy,  
North Western Greening,  
Nottingham Brown,  
Pewaukee,  
Paradise,  
Red Romanite,  
Rambo,  
Rome Beauty,  
Rhode Island Greening,

Roxbury Russett,  
Smith's Cider,  
Sutton Beauty,  
Stark,  
Stayman Winesap,  
Talman's Sweet,  
Winesap,  
Winter Strawberry,  
Wealthy,  
Wagener,  
York Imperial,  
York Stripe,  
Yellow Bellflower,  
Yellow Transparent.

PRINTERS ERROR.  
VARIETIES OF APPLES MARKED WINTER ARE  
FALL VARIETIES, AND THOSE MARKED FALL ARE  
WINTER VARIETIES.



**CRAB APPLES.**

|   | Per 10 | Per 100 |
|---|--------|---------|
| First Class, 5 to 6 feet .....                | \$3 50 | \$23 00 |
| Second Class, $\frac{5}{8}$ inch and up ..... | 3 25   | 20 00   |
| Third Class, $\frac{1}{2}$ inch and up .....  | 2 50   | 15 00   |

**Varieties.**

|                 |               |                  |
|-----------------|---------------|------------------|
| Gen. Grant      | Hyslop,       | Whitneys No. 20, |
| Hesper Rose,    | Martha        | Red Siberian.    |
| Hewes Virginia, | Transcendent, | Yellow Siberian, |

**RASPBERRY PLANTS.**

Cuthbert, Kansas, Miller, Cumberland, Cragg, Columbian, London, Japanese.  
Wineberry, per 10, \$1.00; per 100, \$3.00; per 1000, \$20.00.

**APRICOTS OR PLUMS.**

First Class, 5 to 6 feet, per 10, \$3.50.

**GRAPE VINES 2 YEARS.**

Ajawam, Clinton, Catawba, Moores Early, Salem, Worden, Niagara, per 10,  
\$1.25; per 100, \$8.00

Pockington, Delaware, Moores Diamond, per 10, \$1.50; per 100, \$10.00.

|                              | Per 10 | Per 100 |
|------------------------------|--------|---------|
| Concord .....                | \$1 00 | \$ 6 00 |
| Brighton Empire State .....  | 1 50   | 10 00   |
| Campbell's Early Eaton ..... | 2 00   | 12 00   |
| Green Mountain, McPike ..... | 3 00   | 23 00   |

**RHUBARB.**

|                | Per 10 | Per 100 | Per 1000 |
|----------------|--------|---------|----------|
| Linnaeus ..... | \$1 25 | \$6 00  | \$40 00  |

**THE NORWAY MAPLE.**

|   | An Excellent Shade Tree. | Per 10 | Per 100 |
|---|--------------------------|--------|---------|
| 8 to 10 feet, 1 to $1\frac{1}{4}$ inch .....              |                          | \$6 00 | \$50 00 |
| 8 to 10 feet, $1\frac{1}{4}$ to $1\frac{1}{2}$ inch ..... |                          | 8 00   | 65 00   |
| 10 to 12 feet, $1\frac{1}{2}$ to 2 inch .....             |                          | 9 00   | 75 00   |

**MULBERRIES.**

|                            | Per 10 | Per 100 |
|----------------------------|--------|---------|
| Downing, 5 to 6 feet ..... | \$4 00 | \$      |
| Russian. 5 to 7 feet ..... | 3 00   | 18 00   |

**CURRENTS.**

Cherry, Versailles, White Grape, Wilder, Pomona, Victoria, and Fays Prolific,  
2 years, per 10, \$1.50; per 100 \$9.00.

**GOOSEBERRIES, 2 YEARS.**

Downing, Houghton and Smith's Improved, per 10, \$1.75; per 100, \$11.00.  
Industry, Josselyn and Triumph per 10, \$2.00; per 100, \$13.00.

**BLACKBERRIES.**

Kittatinny, Lawton, Wilson's Early, Snyder, Taylor's Prolific, Wilson, Jr.,  
Lucretia Dewberry, Erie, Rathbun, Eldorado, per 10, \$1.00; per 100 \$3.50; per 1000,  
\$20.00.







# Important Announcement.

**ORDERS** should be sent in just as soon as possible after receiving this catalogue. It is better for you as well as the nurserymen.

**TIME OF SHIPMENT.**—From the time you receive this catalogue to May 30th. By far the larger part of our shipments are made during March and April. Bermuda, Cuba, Florida, California and other similarly located sections are supplied anytime during the fall and winter.

**GUARANTEE.**—I guarantee plants ordered by mail or express to reach customers in good condition when promptly taken from the express office and opened at once.

**CLAIMS** if any must be made on receipt of goods. I cannot become responsible for stock that is allowed to lay around your station or express office, for neglect of purchaser or his employees to care for stock after it has been received, or for misfortunes perpetrated by drought, floods, frosts, insects, etc. These things are entirely beyond my control. It would seem unnecessary to mention the above but there seems to be an occasional 'freak' who orders plants who thinks that I should become responsible for their own mismanagement, for all unfavorable conditions of the weather and for all the insects they happen to be harboring on their premises. I wish to say, however, that when there is a just claim promptly reported, I always try to make it right with the customer.

**AT PURCHASER'S RISK.**—Plants shipped by freight will be at purchaser's risk. and all small fruit plants shipped after May 1st will be packed and shipped in the best condition possible but always at purchaser's risk. This does not apply to Vegetable Plants.

**PACKING.**—I make no charge for boxing or packing at rates quoted in this catalogue. Everything is delivered f. o. b. trains at rates named. We do not charge one price for the plants and then extortion on our customers by charging them a big price on old boxes and barrels. In buying plants I have had very satisfactory prices quoted, and when the bill came there was quite a nice little profit charged up for packing, boxes, etc. When we go to our grocer and buy a barrel of flour for \$5.00 we do not expect to pay an additional 25 cents for the barrel, and if we buy two pounds of sugar for 10 cents, we do not expect to pay 2 cents more for wrapping it up, and if such charges were made we would not go back to that grocer. The principle is the same when we are charged for the package in which our plants are packed. Our price includes the packing and the package.

**TRUE TO NAME.**—While I use every precaution to have all plants, seeds, etc., true to name (and I believe we come as near doing this as anyone in the business) I will not be responsible for any sum greater than the cost of the stock should any prove otherwise than as represented.

**PAYMENT.**—Invariably cash in advance. It is my desire that all customers should have the very best of success and strange as it may seem plants that are not paid for seldom do well.

**REMIT** by Post Office, or Express Money Order, Registered Letter or Bank Draft. U. S. Postage Stamps will be accepted for the fractional part of a dollar.

Mr. Basil Perry;

Dear Sir;—The Strawberry Plants I bought of you last spring reached me in very good shape. All lived O. K., Will say that I have the Boss Patch. It has been very dry here, but was broke with a rain August 4th. If nothing happens I can show some of the finest berries next spring that was ever seen here. I am well pleased with your plants.

Yours as ever,

A. C. Justus, Oklahoma.



## TESTIMONIALS

Mr. Basil Perry;

Dear Sir;—The Strawberry Plants were delivered to me in splendid condition. Please accept my best thanks for such strong, healthy plants and for such liberal quantity. I remain Dear Sir,

Yours faithfully,

John Farrall, The Gardener, New York.

Mr. Basil Perry;

Dear Sir;—Enclosed is \$5.00 for the enclosed order of Strawberry Plants. The plants you sent me last spring were very, very nice. I was very much pleased with them.

Very truly,

Alfred Zeh, New York.

Mr. Basil Perry:

Dear Sir;—The Strawberry plants I bought of you last spring are looking fine.

Respectfully,

Thomas T. O'Connell, Tennessee,

Mr, Basil Perry;

Dear Sir;—The Strawberry Plants received on Monday evening in good shape and am well pleased with them. Thanking you for your promptness I am yours,

Chas. A, L, Von Nieda, Pennsylvania.

Mr. Basil Perry;

Dear Sir;—I received the Strawberry Plants ordered from you and found them satisfactory in every way. They were hardly withered and everyone is now in good shape. Allow me to extend my thanks for the care and courtesy my order received also liberal count given.

Yours Very truly,

Herbert R. Gott, Maine.

Mr. Basil Perry;

Dear Sir;—Plants received yesterday. All were in good shape. They were very satisfactory.

Very truly,

E. B. Dickson, New York.

Mr. Basil Perry;

Dear Sir;—Strawberry Plants received today in very good order. Am well pleased with them.

Very truly,

Louis Windsor, Rhode Island.

Mr. Basil Perry;

Dear Sir;—Plants arrived O. K. They were all nice plants.

Yours truly,

John Hank, Ohio.

Mr. Basil Perry;

Dear Sir;—I will write you in regards to the Strawberry Plants I got of you last spring. They were fine plants. We planted them as soon as received. Very few missed and at the present writing they are very, very promising; 2000 strawberries.

Yours for future orders,

Chas. Kurtz, Pennsylvania.

Mr. Basil Perry:

Dear Sir;—The Strawberry Plants received O. K.

Yours Respt.,

T. H. Spickler, Maryland.

Mr. Basil Perry;

Dear Sir;—Strawberry Plants arrived in splendid condition.

Very truly,

John G. Cole, New York.

Mr. Basil Perry;

Dear Sir;—I received the Strawberry Plants today. They were in fine shape. Am well pleased with them.

Very Truly,

Wm. Eckroth, Pennsylvania.

Mr. Basil Perry;

Dear Sir;—The Cabbage Plants arrived O. K. Am well pleased with them.

A. B. Willard, Connecticut.

Mr. Basil Perry;

Dear Sir;—Enclosed is \$2.00 for 2000 Flat Dutch Cabbage Plants. I had splendid success last year with your stock.

Very truly,

Lloyd V. McIntire, W. Va.